

**LMC Doncaster Limited T/A Langton Motor Company**

**Head Office Address : Unit 9 Quantum Court, Doncaster, DN6 7AY.**

**Tel: 01302 728111**

**Initial Disclosure Document (IDD)**

The Financial Conduct Authority (FCA) is the independent regulator of financial services. Use this information to decide if our services are right for you.

LMC Doncaster Limited is an approved company which is authorised and regulated by the FCA (the Firm Reference Number is 835084) and which is permitted to advise on and arrange finance and general insurance contracts.

We have taken steps to ensure that if, in the course of advising you, we make a recommendation; such recommendation will be suitable for your demands and needs at the time that the recommendation is made.

In assessing your demands and needs we may seek such information about your personal circumstances and objectives as might be relevant in order to enable us to identify your requirements. It is important that you provide us with accurate and relevant information.

**No additional fees will be charged for this service.**

We always aim to provide a first class service, however if you have any cause for complaint any enquiry can be raised by either email, in writing or by telephoning The Compliance Officer, **Richard Langton At Langton Motor Company, Unit 9 Quantum Court, Church Lane, Doncaster, DN6 7AY, [sales@langtonmotorcompany.co.uk](mailto:sales@langtonmotorcompany.co.uk), 01302 728111.** Should you remain dissatisfied you have the right to ask the Financial Ombudsman Services to review your case. You should write to the Financial Ombudsman Service, South Quay Plaza, 183 Marsh Wall, London E14 9SR. Tel 0845 080 1800. You may be entitled to compensation should we be unable to meet our liabilities as an insurance intermediary under the Financial Services Compensation Scheme. Your entitlement to compensation will depend upon the type of business and the circumstances of your claim.

Details of **LMC Doncaster Limited** authorisation can be confirmed by contacting the FCA on 0845 606 1234 or by visiting the FCA's website <http://www.fca.gov.uk/register>.

As an organisation we are committed to treating our customers fairly, before, during and after a sale.

Before the sale you can expect:

- A recommendation based on your personal circumstances and the information you provide, and a copy of the document on which the recommendation is recorded
- To have any significant and unusual exclusions or exceptions to the policy brought to your attention
- A clear statement of price, including where applicable a breakdown of any interest charges
- Details of your cancellation rights and our complaints procedure
- Copies of your policy documentation or information as to when these documents will be dispatched

After the sale you can expect:

- Not to encounter any barriers to cancelling your policy within regulatory agreed timeframes
- To have any complaint dealt with in a timely and professional manner

If at any time you feel you have not been treated fairly by any member of our staff please contact us at the address or telephone number above.

**Confidentiality and Data Protection**

Your information will only be disclosed to third parties in the normal course of arranging and administering any insurance contract(s) and the FCA for the purpose of monitoring and/or enforcing compliance with any regulatory rules/codes.

**We will receive a fee for introducing you to our finance partner which will be a monetary amount or a percentage of the amount you borrow which would mean the more you borrow the more we will be paid. The commission will be the same no matter what rate of interest you pay and if you ask we will tell you (in good time before the agreement is made) the amount of any commission we earn.**

## **Are you aware of the finance options available to you?**

### **Hire Purchase (HP)**

Hire Purchase or "HP" is simply a legal contract/agreement where an individual agrees to pay for their goods (in this case a car) over an agreed period of time.

Hire Purchase is a great option for people with (or without) a deposit but not the full amount for the goods in question. In effect "HP" allow people to hire a car for a period of 12 to 60 months and when all agreed monthly payments have been made you then own the car legally as the contract has been terminated/settled.

To clarify, the finance company is the legal owner of the car until all payments have been made. When the hire purchase agreement is signed initially an interest rate will be set in place for the term of the agreement and an instalment plan/payment put in place. It is imperative that you keep up to date with your monthly payments otherwise it may affect your credit record and in the worst cases the finance company can repossess the vehicle.

### **Personal Contract Purchase**

Personal Contract Purchase (PCP) is similar to a Hire Purchase agreement as you will usually pay an initial deposit, followed by monthly instalments. What's different with PCP is that your monthly instalments are only paying off the depreciation of the car, rather than the entire value of the car.

How does PCP actually work?

At the start of your PCP contract, a Guaranteed Future Value (GFV) of the car is estimated. This is the car's expected value when your contract ends.

For you, this simply means that the money you're actually borrowing and repaying is the difference between what the car is worth now, and what it will be worth at the end of your contract (the depreciation). You'll pay this difference off in monthly instalments.

This means lower monthly payments for you, but you will need to pay a final payment at the end (the Guaranteed Future Value) if you want to buy the car.

Once your monthly payments are finished, you'll have three options:

1. Buy the car by paying the final payment (the Guaranteed Future Value)
2. Hand the car back - your finance company has already predicted the Guaranteed Future Value of the car, so handing the car back will settle the deal. You may need to make an additional payment if the car is returned damaged and/or over the contracted mileage.
3. Part exchange for a new car, use any equity as deposit.